

***Sales Mentorship And Coaching
With Daniel Prince.***

Is your company struggling to generate more sales?

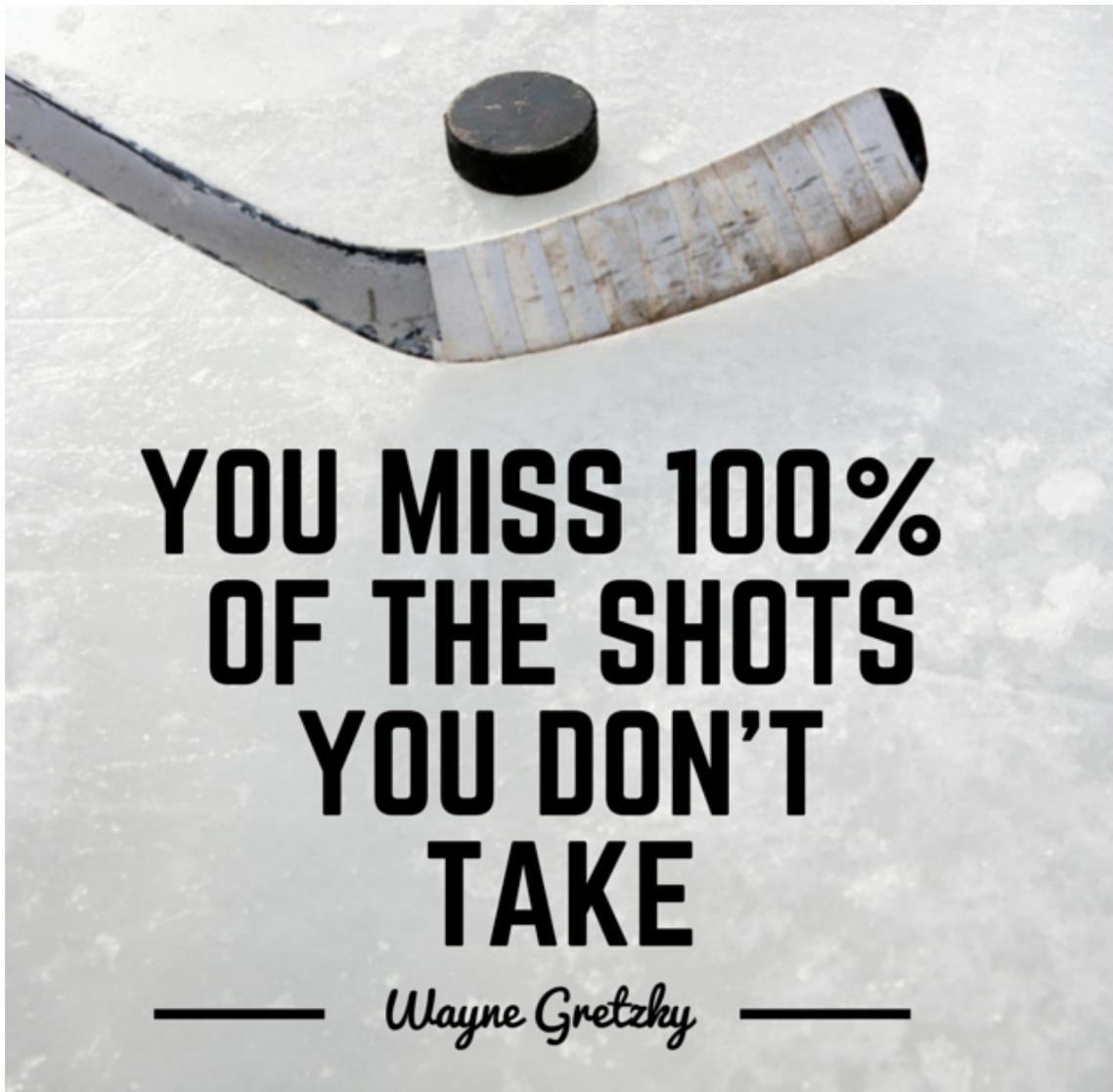
Do you have a clear plan of how to generate leads?

Are some of your sales team suffering from a lack of confidence?

How are you engaging with individuals to help them realise their full potential and overcome fears?

Have you reached this month's targets?

All of these questions and more can be addressed with a simple one to one call that can set you, your team and ultimately your company onto a path to much quicker growth, connection and overall satisfaction building a bigger and brighter future for all involved.



Over the course of just a few one to one Skype calls I am able to completely transform the confidence, mindset and approach of sales staff who are willing to action my specific advice. I work

from the absolute basics of sales such as tonality, pitch, overcoming objections, mindset, body language and focus to dealing with specific situations such as problem accounts, customer control, meeting prep, relationship building, lead generation, upselling, closing, and much more.

My belief is that sales is a hard job, and one that many people fear doing and under estimate. But critically it is the MOST important role in any company. I strongly advocate the process, art and professionalism of the sales role and focus on a goal of garnering long term customer relationships. I am able to help individuals realise that what they are trying to achieve in their specific roles are of huge importance to themselves, the customer and the company.

“I first started with Dan about a month ago and have greatly enjoyed and benefitted from our weekly 1-on-1 sessions. Having first taken the time to develop a firm understanding of my role, company and product/services, Dan has provided specific and actionable advice that I have been able to implement and reap the benefits of, straight away. Dan has also helped me to discuss and tackle specific situations, at all stages of targeting, pitching to, and closing sales leads. His own sales experience and background, along with his professional, well-articulated, and personable approach have made him a joy to work with.”

Kam - Sales.

A SALESMAN
MINUS
ENTHUSIASM
IS JUST
ANOTHER
CLERK

~ Harry F. Banks

Daniel Prince spent 17 years at leading voice brokerage houses positioned at the forefront of the Foreign Exchange Sales markets working across several different roles in London and the Far East. By age 24 Daniel was assigned a suite of the largest banks as his sole customers including UBS, Goldman Sachs, RBS, Credit Suisse, Deutsche Bank and Morgan Stanley. Whilst at the forefront of high intensity sales roles and during this time he honed his skills in sales, deal making, networking and team building. Daniel was outrightly respected by his management teams, peers and clients and always shows a passion for connecting with his network and growing long lasting relationships with those he comes into contact with.

Not one to shirk a challenge Daniel has also worked for a highly respected recruitment company and helped build their Banking and Finance desk. He then went on to build a first of its kind swaps desk for Soft Oil brokerage in Singapore for a privately held commodity brokerage and trading house.

Enjoying his career to the maximum Daniel has since successfully created his exit from the Banking and Finance sector and has spent the last 2.5 years travelling and blogging his way around the world with his young family personally meeting with and helping many clients and peers along the way. Daniel and his family have appeared in many magazines, newspapers, award winning Blogs and podcasts as their unconventional travel style garnered huge global interest, culminating into requests from authors for him to contribute and feature in travel books and speak at conferences.

During his travels Daniel has come into contact with many entrepreneurs and now spends his time personally investing his own money and time into these corporations to help them grow and realise their dreams.

If you would like a free call with Daniel he is currently talking to clients on an ad hoc basis free of charge, please reach out to him at any of the following....

+33 (0) 6 44 37 71 34.

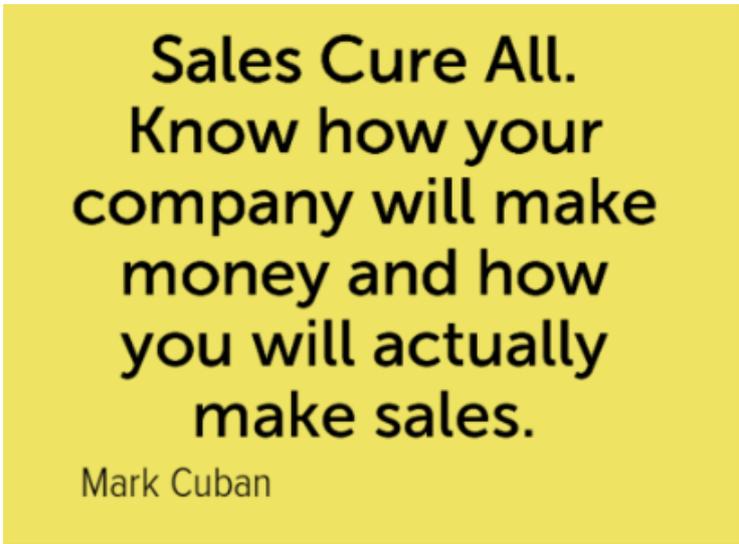
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Don't delay in helping yourself or your team perform to their maximum potential.



**Sales Cure All.
Know how your
company will make
money and how
you will actually
make sales.**

Mark Cuban

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“Daniel has a great understanding of how to overcome the problems faced by the majority of all sales staff, especially those with a lack of belief, skill or confidence. Having worked in this arena himself for so long he was able to work through practical on the job solutions with each individual that brought extremely quick results. The difference in my guys that worked with him was noticeable after just one short session. I would highly recommend him to anyone that needs to get going and start selling quick!”

Stuart Sunderland CEO City Pantry.